

Housing Forecast: April 2020

| | 2019 | | | | 2020 | | | | 2021 | | | | | | |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 19.1 | 19.2 | 19.3 | 19.4 | 20.1 | 20.2 | 20.3 | 20.4 | 21.1 | 21.2 | 21.3 | 21.4 | 2019 | 2020 | 2021 |
| SAAR, Thous. Units | | | | | | | | | | | | | | | |
| Total Housing Starts | 1,213 | 1,256 | 1,282 | 1,441 | 1,500 | 960 | 1,044 | 1,173 | 1,208 | 1,241 | 1,274 | 1,307 | 1,290 | 1,169 | 1,258 |
| Percent Change: YoY | | | | | | | | | | | | | 3.2 | -9.3 | 7.5 |
| Single-Family (1 Unit) | 864 | 847 | 894 | 970 | 988 | 695 | 754 | 846 | 871 | 896 | 921 | 946 | 888 | 821 | 909 |
| Percent Change: YoY | | | | | | | | | | | | | 1.4 | -7.6 | 10.7 |
| Multifamily (2+ Units) | 349 | 409 | 388 | 470 | 512 | 265 | 290 | 327 | 337 | 345 | 353 | 361 | 402 | 349 | 349 |
| Percent Change: YoY | | | | | | | | | | | | | 7.4 | -13.2 | 0.1 |
| Total Home Sales | 5,865 | 5,954 | 6,108 | 6,130 | 6,385 | 4,199 | 4,617 | 5,352 | 5,512 | 5,914 | 6,049 | 6,099 | 6,022 | 5,139 | 5,894 |
| Percent Change: YoY | | | | | | | | | | | | · | 1.1 | -14.7 | 14.7 |
| New Single-Family | 669 | 661 | 698 | 710 | 738 | 444 | 597 | 624 | 637 | 656 | 674 | 692 | 682 | 601 | 665 |
| Percent Change: YoY | | | | | | | | | | | | | 10.5 | -11.9 | 10.7 |
| Existing (Single-Family, Condos/Co-Ops) | 5,197 | 5,293 | 5,410 | 5,420 | 5,647 | 3,755 | 4,020 | 4,728 | 4,875 | 5,258 | 5,375 | 5,407 | 5,340 | 4,538 | 5,229 |
| Percent Change: YoY | | | • | | | | | | | | | · | 0.0 | -15.0 | 15.2 |
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| NSA, Thous. \$ | | | | | | | | | | | | | | | |
| Median New Home Price | 312 | 321 | 317 | 326 | 327 | 328 | 322 | 327 | 327 | 334 | 326 | 332 | 321 | 326 | 330 |
| Median Existing Home Price | 253 | 277 | 277 | 272 | 265 | 283 | 281 | 273 | 265 | 288 | 285 | 277 | 272 | 275 | 279 |
| C | | | | | | | | | | | | | | | |
| Percent Change: Quarterly YoY, Annual Q4/Q4 | | | | | | | | | | | | | | | |
| FHFA Purchase-Only Index | 5.5 | 5.3 | 5.1 | 5.1 | 4.1 | 1.4 | 1.3 | 0.4 | 0.7 | 2.3 | 1.8 | 2.1 | 5.1 | 0.4 | 2.1 |
| • | | | | | | | | | | | | | | | |
| Percent | | | | | | | | | | | | | | | |
| 30-Year Fixed Rate Mortgage | 4.4 | 4.0 | 3.7 | 3.7 | 3.5 | 3.3 | 3.1 | 3.0 | 3.0 | 2.9 | 2.9 | 2.9 | 3.9 | 3.3 | 2.9 |
| 5-Year Adjustable Rate Mortgage | 3.9 | 3.6 | 3.4 | 3.4 | 3.3 | 3.1 | 2.8 | 2.7 | 2.6 | 2.5 | 2.5 | 2.5 | 3.6 | 3.0 | 2.5 |
| , | | | | | | | | | | | | | | | |
| NSA, Bil. \$, 1-4 Units | | | | | | | | | | | | | | | |
| Single-Family Mortgage Originations | 334 | 540 | 716 | 708 | 618 | 700 | 613 | 589 | 507 | 684 | 672 | 597 | 2,298 | 2,520 | 2,459 |
| Purchase | 227 | 360 | 381 | 316 | 261 | 271 | 291 | 287 | 229 | 376 | 376 | 328 | 1,284 | 1,110 | 1,309 |
| Refinance | 107 | 180 | 335 | 392 | 358 | 429 | 322 | 302 | 278 | 308 | 296 | 269 | 1,013 | 1,411 | 1,150 |
| Refinance Share (Percent) | 32 | 33 | 47 | 55 | 58 | 61 | 53 | 51 | 55 | 45 | 44 | 45 | 44 | 56 | 47 |
| | • | | | • | | | | | | | | | | | |

April 10, 2020

Note: Interest rate forecasts are based on rates from March 31, 2020.

Note: All mortgage originations data are Fannie Mae estimates as there is no universal source for market-wide originations data.

Note: Unshaded areas denote actuals. Shaded areas denote forecasts.

Sources: Actuals: Census Bureau, National Association of REALTORS®, Federal Housing Finance Agency, Freddie Mac, Federal Reserve Board. Forecasts: Fannie Mae Economic & Strategic Research

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