

Housing Forecast: November 2018

| Housing Starts and Sales (SAAR, Thous. Units) Housing Starts 1,317 1,261 1,218 1,263 1,265 1,270 1,272 1,273 1,274 1,273 1,265 1,273 Single-Family (1 Unit) 889 896 870 895 906 915 923 930 934 937 939 940 849 888 919 938 Percent Change: Year-over-Year 428 365 347 368 355 348 342 340 338 336 335 333 354 377 346 336 New Single-Family Home Sales 656 633 580 620 625 629 632 634 635 637 638 640 613 622 630 637 Percent Change: Year-over-Year 50 50 625 629 632 634 635 637 638 640 613 622 630 637 | | 2018 | | | 2019 | | | | 2020 | | | | | | | | |
|---|---|-------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Housing Starts Single-Family (1 Unit) Single-Family (2+ Units) New Single-Family Home Sales Percent Change: Year-over-Year New Single-Family Home Sales Percent Change: Year-over-Year New Single-Family Home Sales Percent Change: Year-over-Year 1,317 1,261 1,218 1,263 1,265 1,270 1,272 1,273 1,274 1,273 1,203 1,265 1,265 1,273 1,274 1,273 | | 18.1 | 18.2 | 18.3 | 18.4 | 19.1 | 19.2 | 19.3 | 19.4 | 20.1 | 20.2 | 20.3 | 20.4 | 2017 | 2018 | 2019 | 2020 |
| Single-Family (1 Unit) 889 896 870 895 906 915 923 930 934 937 939 940 849 888 919 938 Percent Change: Year-over-Year 428 365 347 368 355 348 342 340 338 336 335 333 354 377 346 336 New Single-Family Home Sales 656 633 580 620 625 629 632 634 635 637 638 640 613 622 630 637 Percent Change: Year-over-Year 9.3% 1.5% 1.2% 1.1% | Housing Starts and Sales (SAAR, Thous. Units) | | | | | | | | | | | | | | | | |
| Percent Change: Year-over-Year 8.6% 4.6% 3.5% 2.1% Multifamily (2+ Units) 428 365 347 368 355 348 342 340 338 336 335 333 354 377 346 336 New Single-Family Home Sales 656 633 580 620 625 629 632 634 635 637 638 640 613 622 630 637 Percent Change: Year-over-Year 9.3% 1.5% 1.2% 1.1% | Housing Starts | , | | | | | | | | | | | | | | | |
| Multifamily (2+ Units) 428 365 347 368 355 348 342 340 338 336 335 333 354 377 346 336 New Single-Family Home Sales 656 633 580 620 625 629 632 634 635 637 638 640 613 622 630 637 Percent Change: Year-over-Year 9.3% 1.5% 1.2% 1.1% | | 889 | 896 | 870 | 895 | 906 | 915 | 923 | 930 | 934 | 937 | 939 | 940 | | | | |
| New Single-Family Home Sales 656 633 580 620 625 629 632 634 635 637 638 640 613 622 630 637 Percent Change: Year-over-Year 9.3% 1.5% 1.2% 1.1% | | | | | | | | | | | | | | | | | |
| Percent Change: Year-over-Year 9.3% 1.5% 1.2% 1.1% | | | | | | | | | | | | | | | | | |
| | | 656 | 633 | 580 | 620 | 625 | 629 | 632 | 634 | 635 | 637 | 638 | 640 | | | | |
| Total Existing Home Sales (Single-Family Condos and Co-Ons) 1 5 507 5 413 5 273 5 3361 5 379 5 406 5 427 5 4411 5 449 5 454 5 457 5 459 5 511 5 382 5 413 5 455 | | | | | | | | | | | | | | | | | |
| | Total Existing Home Sales (Single-Family, Condos and Co-Ops) | 5,507 | 5,413 | 5,273 | 5,336 | 5,379 | 5,406 | 5,427 | 5,441 | 5,449 | 5,454 | 5,457 | 5,459 | 5,511 | 5,382 | 5,413 | 5,455 |
| Percent Change: Year-over-Year 1.1% -2.3% 0.6% 0.8% | | 0.400 | 0.040 | - 0- 4 | | | | | | | 0.004 | | | | | | |
| | | 6,163 | 6,046 | 5,854 | 5,956 | 6,004 | 6,035 | 6,059 | 6,075 | 6,084 | 6,091 | 6,095 | 6,099 | | | | 6,092 |
| Percent Change: Year-over-Year | Percent Change: Year-over-Year | | | | | | | | | | | | | 1.8% | -1.9% | 0.6% | 0.8% |
| Home Prices (NSA, Thous. \$) | Hama Prices (NSA Thous \$) | | | | | | | | | | | | | | | | |
| Median New 331 314 323 354 347 329 337 368 359 337 344 375 323 330 345 353 | | 331 | 31/ | 323 | 354 | 3/17 | 320 | 337 | 368 | 350 | 337 | 3// | 375 | 323 | 330 | 3/15 | 353 |
| Median Total Existing 244 266 264 260 256 278 275 270 264 285 281 275 247 258 270 277 | | | | | | | | | | | | | | | | | |
| FHFA Purchase-Only Index (% Change: Quarterly YoY, Annual Q4/Q4) 7.3% 6.5% 6.0% 5.4% 4.8% 4.3% 4.1% 3.5% 2.6% 2.5% 2.2% 6.9% 5.4% 4.1% 2.2% | | | | | | | | | | | | | | | | | |
| 7.0% 0.0% 4.1% 4.1% 4.1% 4.1% 4.1% 4.1% 4.1% 4.1 | THI AT GIOILUSE Offiny much (70 Offunge, Quarterly 101, Almudi Q4/Q4) | 7.070 | 0.070 | 0.070 | 0.470 | 7.770 | 4.070 | 4.070 | 4.170 | 0.070 | 2.070 | 2.070 | 2.270 | 0.070 | 0.470 | 7.170 | 2.2 /0 |
| Mortgage Rates (Percent) | Mortgage Rates (Percent) | | | | | | | | | | | | | | | | |
| | | 4.3 | 4.5 | 4.6 | 4.9 | 4.9 | 4.9 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 4.0 | 4.6 | 4.9 | 5.0 |
| 5-Year Adjustable Rate Mortgage 3.6 3.8 3.9 4.2 4.3 4.4 4.4 4.5 4.5 4.5 3.2 3.8 4.4 4.5 | | | | 3.9 | | | | | | | | | | | | | |
| | , | | | | | | | | | | | | | | | | |
| Single-Family Mortgage Originations (NSA, Bil. \$, 1-4 Units) | | | | | | | | | | | | | | | | | |
| | Mortgage Originations | | | | | | | | | | | | | | | | 1,639 |
| Purchase 227 335 318 290 222 342 337 302 234 355 348 310 1,177 1,170 1,203 1,246 | | | | | | | | | | | | | | | | | |
| Refinance 147 111 100 96 101 100 100 100 97 98 99 99 650 454 401 393 | | | | | | | | | | | | | | | | | |
| Refinance Share (%) 25% 24% 25% 31% 23% 25% 29% 22% 24% 36% 28% 25% 24% | Refinance Share (%) | 39% | 25% | 24% | 25% | 31% | 23% | 23% | 25% | 29% | 22% | 22% | 24% | 36% | 28% | 25% | 24% |

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of Fannie Mae or its management.

Note: Interest rate forecasts are based on rates from October 31, 2018.

Note: All mortgage originations data are Fannie Mae estimates as there is no universal source for market-wide originations data.

Note: Unshaded areas denote actuals. Shaded areas denote forecasts.

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Sources: Actuals: Census Bureau, National Association of REALTORS®, Federal Housing Finance Agency, Freddie Mac, Federal Reserve Board. Forecasts: Fannie Mae Economic & Strategic Research Opinions, analyses, estimates, forecasts, and other views of Fannie Mae's Economic & Strategic Research (ESR) group included in these materials should not be construed as indicating Fannie Mae's business prospects or expected results, are based on a number of assumptions, and are subject to change without notice. How this information affects Fannie Mae will depend on many factors. Although the ESR group bases its opinions, analyses, estimates, forecasts, and other views on information it considers reliable, it does not guarantee that the information provided in these materials is accurate, current or suitable for any particular purpose. Changes in the assumptions or the information underlying these views could produce materially different results.

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